

Wednesday, July 20, 2022  
10:00 a.m. - Noon  
Arizona Department of Real Estate  
100 N. 15th Ave., Ste. 201  
Phoenix, AZ 85007

## Arizona Real Estate Advisory Board Meeting Agenda

*The Advisory Board Meeting will be conducted in accordance with Arizona law concerning the disclosure of conflicts of interest with regard to any matter before the Board for consideration.*

- I. Call to Order – Bill Gray, Chair
- II. Welcome & Introductions
- III. Approval of the [April 20, 2022 Meeting Minutes](#)
- IV. Approval of the [May 18, 2022 Meeting Minutes](#)
- V. Advisory Board Member Facilitator Reports
- VI. Arizona Department of Real Estate Reports
  - A. Commissioner Louis Dettorre
  - B. Jim Knupp, Deputy Commissioner
  - C. Abby Hansen, Chief of Staff
- VII. Consideration/Discussion/Approval of recommendation to include Questions and Answers developed by the Advisory Board regarding Unlicensed Real Estate Activity in Arizona. See, “Addendum A” for questions submitted by Chair for consideration.
- VIII. Call To The Public
- IX. Next Scheduled Meeting – October 19, 2022
- X. Adjournment

Members of the Arizona Real Estate Advisory Board and members of the public may attend in person or by video or telephone conferencing. The following options will be available for members and public attendance. Details on the available options and associated instructions are included below:

### Real Estate Advisory Board Meeting

Google Meet joining info

Video call link: <https://meet.google.com/muz-zujit-ftp>

Or dial: (US) +1 872-267-1150 PIN: 887 405 347#

(Those using a browser other than Google Chrome may need to copy and paste this link into their browser, or download and utilize the browser Google Chrome to attend this meeting remotely.)

**\*\*NOTE: If experiencing difficulty connecting through a virtual option if offered, please contact [cbhakta@azre.gov](mailto:cbhakta@azre.gov).** Members of the public do not need to have a Google account to participate in this meeting. Members of the public that choose to utilize Google Meet must keep their microphone muted for the duration of the meeting. If a member of the public wishes to speak during the public comment period, they may unmute their microphone by clicking unmute or by pressing \*6.

## Addendum A

From Chair Gray for consideration:  
Questions and Answers from the Board for Bulletin

The exercise aims to see if the board will approve the questions so the commissioner can disseminate the questions and answers to real estate licensees.

### Frequently Asked Questions

#### Out of State Real Estate Agents Doing Business in Arizona

1. Can an out-of-state broker list and market property located in Arizona?
2. Can an Arizona broker sell a property listed in Arizona by an out-of-state broker?
3. Can an out-of-state broker represent a buyer or seller in an Arizona real estate transaction?
4. Can an Arizona Employing broker allow an out-of-state licensee to work under their license?
5. An Arizona broker lists a property. An out-of-state broker represents a buyer and presents an offer directly to the seller. How should the listing broker respond?
6. An Arizona broker receives a call from an out-of-state broker representing a buyer in an Arizona transaction. The out-of-state broker is looking for an Arizona broker to be the “broker of record”  
How should the broker respond?