

Wednesday, January 18, 2023
10:00 a.m. - Noon
Arizona Department of Real Estate
100 N. 15th Ave., Ste. 201
Phoenix, AZ 85007

Arizona Real Estate Advisory Board Meeting Agenda

The Advisory Board Meeting will be conducted in accordance with Arizona law concerning the disclosure of conflicts of interest with regard to any matter before the Board for consideration.

- I. Call to Order – Bill Gray, Chair
- II. Welcome & Introductions
- III. Commissioner Dettorre: Presentation and Discussion of Annual Advisory Board Overview and New Member Welcome, Guide for Real Estate Advisory Board Members as Facilitators, and Conflict of Interest Disclosures
- IV. Approval of the [October 19, 2022 Meeting Minutes](#)
- V. Advisory Board Member Respective Expertise and Facilitator Reports
- VI. Consideration/Discussion/Approval of the Advisory Board’s Letter to the Governor, pursuant to A.R.S. § 32-2104 (F) (Addendum A)
- VII. Arizona Department of Real Estate Reports
 - A. Commissioner Louis Dettorre
 - B. Jim Knupp, Deputy Commissioner
 - C. Abby Hansen, Chief of Staff
 - D. Marlee McCormick, Licensing Division Manager
- VIII. Nominations and Elections of 2023 Advisory Board Chair and Vice Chair

*Members are encouraged to attend in person in order to participate but may offer voice nominations and vote by email or verbally if unable to attend in person.
- IX. Consideration/Discussion of Key topics impacting ADRE in 2023
- X. Call To The Public
- XI. *Next Scheduled Meeting – April 19, 2023
- XII. Adjournment

Members of the Arizona Real Estate Advisory Board and members of the public may attend in person or by video or telephone conferencing. The following options will be available for members and public attendance. Details on the available options and associated instructions are included below:

Real Estate Advisory Board Meeting

Google Meet joining info

Video call link: <https://meet.google.com/ucy-wrhy-wuz>

Or dial: (US) +1 929-220-2984 PIN: 350 503 601#

****NOTE: If experiencing difficulty connecting through a virtual option if offered, please contact cbhakta@azre.gov.** Members of the public do not need to have a Google account to participate in this meeting. Members of the public that choose to utilize Google Meet must keep their microphone muted for the duration of the meeting. If a member of the public wishes to speak during the public comment period, they may unmute their microphone by clicking unmute or by pressing *6.

Addendum A

Board's Letter to Governor's Office (Attached)



Arizona Real Estate Advisory Board
100 N. 15th Avenue, Suite 201
Phoenix, Arizona 85007



Katie Hobbs
Governor

January 18, 2023

Louis Dettorre
Commissioner

Dear Governor Hobbs,

Arizona Real Estate
Advisory Board

It has been an honor for me to serve on the Department of Real Estate Advisory Board and as Chair in 2022. Please consider this the Advisory Board’s formal evaluation, pursuant to A.R.S. § 32-2104 (F).

Bill Gray
2022 Chair

Those appointed to the Real Estate Advisory Board represent and come from diverse backgrounds, geographic areas within the state, and sectors of the profession. The Advisory Board encourages stakeholder engagement on relevant topics and those stakeholders, in turn, communicate the needs of their respective communities and members of the public attending Board meetings are welcomed and continue to provide valuable insight.

Charlie Bowles
2022 Vice-Chair

The Real Estate Advisory Board’s statutory purpose is to provide the Real Estate Commissioner with such recommendations as it deems necessary and beneficial to the best interests of the public, as well as recommendations on specific questions or proposals as requested by the Commissioner.

Carla Bowen
Member

Over the course of 2022, topics of discussion that the Advisory Board addressed include: significant issues and greatest challenges facing real estate regulators, unlicensed activity and activity by individuals licensed in other states but not Arizona, and continuing education renewal hours and categories.

Kimberly Clifton
Member

Department leadership has continued to update the Advisory Board on successes and improvements, regulatory matters, licensee patterns, and concerns heard from the regulated community. As a Department, ADRE remains committed to providing excellent customer service with quality and timely delivery of services and is focused on enhancing and improving online services, reinforcement and updating real estate education, and protecting the public interest through licensure and regulation of the real estate profession in Arizona.

Luis Ramirez
Member

There were 92,250 total licensees at the 2022 calendar year end, an approximate 1.4 percent increase from the previous year, and a nearly 18 percent increase since January 2015. New license applications continue to be processed in one day, with nearly 99 percent completed online through the Online Licensing System. Approval and issuance of Public Disclosure Reports to builders/developers for marketing subdivision property increased by 52.3 percent from fiscal year 2015 through 2022.

Randy Rogers
Member

The accomplishments provided in the following pages specifically reflect the work of the Department’s dedicated staff and ADRE leadership team under Commissioner Louis Dettorre. From the achievements listed, you may note the focus placed on customer services to real estate professionals and consumer protection for those buying or selling in Arizona.

Justin Rollins
Member

In conclusion, the Arizona Department of Real Estate continues to be one of the best in the nation and continues to perform the Arizona way. I look forward to the continued success of the Advisory Board and Commissioner Dettorre in 2023.

Matias Rosales
Member

Respectfully,

Christine Shipley
Member

Bill Gray
2022 Chair ADRE Advisory Board

D. Christopher Ward
Member