

Arizona Real Estate Advisory Board Meeting Minutes

Wednesday
June 3, 2020
10:00 a.m. - Noon
Arizona Department of Real Estate
Telephonically- Google Meet
100 North 15th Avenue Suite 201
Phoenix, Arizona 85007

- I. Call to Order – Nicole LaSlavic, Chair
Chair LaSlavic called the meeting to order at 10:05 am.

- II. Introductions & Welcome
Members present all telephonically:
Nicole LaSlavic, Chair
Charlie Bowles, Vice-Chair
Carla Bowen
Karen Bohler
Kim Clifton
Bill Gray
Nedra Halley, Chair
Bruce Jacobs
D. Christopher Ward

Absent:
Justin Rollins

ADRE Representatives present:
Judy Lowe, Commissioner
Louis Dettorre, Deputy Commissioner (DC)
Abby Hansen, Chief of Staff (COS)
Lancing Adams, Assistant Commissioner of Licensing Services (AC)

- III. Approval of January 25, 2020 Meeting Minutes
Chair LaSlavic asked for a Motion to approve the January 25, 2020 Meeting Minutes. Upon a motion by Vice Chair Bowles, seconded by Member Halley, the Minutes of January 25, 2020 meeting were unanimously approved.

IV. Call to the public
No one from the public requested to speak.

V. Advisory Board Member Facilitator Reports

- Member Gray stated that he had one inquiry regarding transaction coordinators working for more than one agent/brokerage at a time, and noted that Chair LaSlavic also had received the inquiry. Chair LaSlavic stated it would require changes to Statute, and forwarded the letter to the DC as she spoke.
- Member Gray asked what the Statute was. The Commissioner indicated that a licensee may only work for one broker, and must be compensated through that broker.
- Member Bohler had one inquiry regarding selling advertising on a team's website. She explained that when a consumer clicks on the advertising, the team is paid either a percentage or the advertiser pays the team a flat fee. Commissioner Lowe indicated; that they should refer the matter to a legal adviser to interpret.
- Member Bowen stated that her issue in Navajo County is still Fix & Flips. Commissioner Lowe indicated that a meeting had been scheduled in Pinetop to address this, but that it had been canceled due to COVID-19. It will be rescheduled when an appropriate venue is located.
- Chair LaSlavic stated she had the one inquiry that Member Gray mentioned.

VI. Arizona Department of Real Estate Reports

Commissioner Lowe stated that the Department has been adjusting to the changes, and challenges presented by COVID-19.

Most scheduled meetings and presentations were rescheduled, or changed to a remote format, very few were canceled. All rescheduled remote format had exceptionally good participation.

This time has provided the Department the opportunity to look at all Department processes to improve efficiency with much of the staff working remotely.

The Department worked with real estate schools to ensure courses continued to be offered, opening up the ability for the schools to provide remote delivery.

No extensions were granted on license renewals as the entire process may be completed online.

The Department is currently beginning to put together a work group, to be approved by the Education Advisory Committee, which will look at the

requirements needed for ongoing remote delivery of classes with recommendations presented back to the Department for approval. The Department is receiving fewer complaints, not sure, if it is indicative of a decline in home sales, or licensees are doing business from a better perspective. Commissioner Lowe is currently serving on two committees at the Association of Real Estate License Law Officials (ARELLO).

- License portability
- Challenges to occupational licensing

DC Dettorre provided a brief presentation reviewing current statistics for the Department including; licensing, education, development services and the Teams Substantive Policy Statement, Legislation, and some of the challenges with COVID19, and the response the Department has been able to provide.

Chair LaSlavic left the meeting at 11:00 due to a schedule conflict. Vice-Chair Bowles stepped in to lead the remainder of the meeting.

AC Adams provided a presentation highlighting licensing, education and development services.

- Member Clifton stated that she felt that what the Department had accomplished during COVID19 has been amazing, and she is proud of what the Department has done to take care of our licensees.
- Vice Chair Bowles seconded the admiration for “continuing to step up and do the job during this time”.

VII. Next Scheduled Meeting – July 22, 2020
To be determined if it will be onsite or telephonic.

VIII. Adjournment at 11:18am
Motioned by Member Bowen, seconded by Member Clifton.

Respectfully submitted this 22nd day of July, 2020
Real Estate Advisory Board

Nicole LaSlavic, Chair