

**Arizona Department of Real Estate (ADRE)
Education Advisory Committee (EAC)
Meeting Minutes**

Tuesday
June 11, 2019
9:00 a.m. – 1:00 p.m.
Arizona State Executive Tower
Grand Canyon Conference room
1700 W. Washington Street
Phoenix, Arizona 85007

- I. Call to Order -
Commissioner Lowe called the meeting to order at 9:05 a.m.

- II. Introductions & Welcome
Members present:
Marti Barnewolt
Marc Blonstein
Holly Eslinger (at 9:25)
Barb Freestone
Jim Hogan
Laura Kovacs
Mary Sand

Absent:
Evan Fuchs
Jon Kichen
Debra Prevost
Debbie Shields
Sherry Olsen
Patrick Sheahan
Kelly Zitlow

ADRE Representatives present:
Judy Lowe, Commissioner
Louis Dettorre, Deputy Commissioner (DC)
Lancing Adams, Asst. Commissioner Licensing Services/ CIO AMS (AC)
Abby Hansen, Chief of Staff

Public:

See attached sign in sheet.

- III. Approval of March 12, 2019 Meeting Minutes
As there was not a quorum on the Committee at the time this agenda item was addressed, Commissioner Lowe asked for a motion to postpone approval of the March 12, 2019 Meeting Minutes. Upon a motion by Member Barnewolt, seconded by Member Hogan, the postponement was approved, with no objection.
- IV. Education Update – Handout
- Commissioner Lowe noted that the education update is available, and has been distributed to all Administrators, and Administrators should distribute to all their schools instructors.
 - The new salesperson Pre-licensing education curriculum is well under way for both online and classroom.
 - The new changes for student identity verification were well received, and all online provider applicants have had their vendors approved.
 - Student identity verification must be done by a system that is able to verify personal information.
 - The Department will be going to an ADRE required standardized certificate that will allow all ADRE staff to readily recognize and potentially a future licensing system can recognize/verify.
 - Roughly 50 courses with the new salesperson curriculum have been approved for both online and in classroom.
 - The licensing exam has been merged into one 180 question exam, specific to the practice of real estate in Arizona (no longer a “state” and “national” exam).
 - A member of the public asked if under the new reciprocity bill recently signed, will there be a different exam for holders of other state licenses. Commissioner Lowe stated no, just the one exam that will be required to be taken in Arizona.
 - Commissioner Lowe provided the Prelicensing Broker Education Roll Out (This is subject to modification)
 - ✓ June 14, 2019 Testing Vendor Pearson Vue begins developing/reviewing/revising Broker Question Bank
 - ✓ June 21, 2019 ADRE distributes final Broker Pre Licensing curriculum and test outline.

- ✓ July 11, 2019 New Curriculum – Required Broker Pre Licensing Instructor Development Workshop (IDW) video.
 - ✓ July 15, 2019 Broker Pre Licensing Course Approval Application w/new requirements completed, and posted to www.azre.gov. Begin accepting Broker Pre Licensing Course Approval Applications w/new curriculum.
 - ✓ Sept. 13, 2019 All **Broker** Pre Licensing Courses must comply with teaching the new/revised curriculum, under a new Course number.
 - ✓ Sept. 20, 2019 Broker Question Bank Development completed by Testing Vendor Pearson Vue.
 - ✓ Sept. 23, 2019 New Broker Pre Licensing Question Bank utilized for **ALL** testing. (date subject to modification)
- Commissioner Lowe noted that there are specific requirements to be a Salesperson and Broker Prelicensing Instructor.
 - The Department is committed to “raise the bar” by increasing the education and knowledge of all real estate professionals.

V. Next EAC Meeting date: September 10, 2019 from 10:00 a.m. to Noon

VI. Education Advisory Committee Meeting adjourned at 9:30.

VII. The meeting was turned over to Jim Hogan, Marti Barnewolt, and Bill Gray for the review of the Detailed Instructor Outline Prescribed Curriculum for Arizona Broker’s License.

Respectfully submitted this 27 day of September, 2019
Education Advisory Committee


Commissioner Judy Lowe

Members of the Education Advisory Committee will attend either in person or by telephone conferencing.