



ARIZONA DEPARTMENT OF REAL ESTATE (ADRE)

Educator Update

September 2021

"Let's Do It The Arizona Way . . . The Right Way!"



IN THIS ISSUE:

ADRE Volunteer Course Monitor Program – Page 1
Return to Pre-Covid Standards - Page 2
News You Need - Page 2
Pre Licensing Exam Score Pass Rates - Page 2
August Examination Statistics – Page 3
Pearson Vue Examination Centers – Page 3
Pre Licensing Host Remote to Classroom - Page 3

ADRE VOLUNTEER COURSE MONITOR PROGRAM

- **Training with Bill Gray Scheduled for October 19, 2021**
- If you have a background and awareness of Arizona real estate education requirements and educational processes, then you are a good candidate to be an ADRE Volunteer Course Monitor.
- **PURPOSE:** The purpose of monitoring real estate education is to ensure that approved schools and instructors are in compliance with Arizona Revised Statutes and Commissioner's Rules.
- **INFORMATION:** See the flyer on page 4 of this newsletter.

Volunteer Monitors shall not be an ADRE licensed educator affiliated with an ADRE approved school.

REMINDER

RETURNING TO STANDARDS

The Arizona Department of Real Estate has reinstated standard procedures regarding the following Education related items:

- Accelerated Settlement Agreement (ASA) or Consent Order requiring education are required to complete the education in a classroom.
- All schools offering Arizona 90 hour pre-licensing courses are required to administer the **final school exams in person**.
 - Courses delivered in-classroom or Host Remote method are to administer the exam in person at the school.
 - Courses delivered on-line must administer the exam in person at the school, or in person with an independent third party proctor selected by the school in accordance with ADRE required guidelines. The school shall complete an **Online Pre License School Exam Education Proctor Certification Form (ED-200 [Here](#))**, and ensure the ADRE process is followed, as stated in SPS 2019.01 [Here](#)

NEWS YOU NEED

- Distance Learning Certificates are being issued with incorrect (old) course numbers. Administrators, please review all courses that are in use to be sure the correct certificate is issued to all students.
- Requests for ADRE to add a course to the 14 day schedule because the school forgot to schedule it, will not be fulfilled. ARS32-2135(H).
- Speakers in CE classes who are neither an approved instructor or listed with ADRE as a Guest Speaker for the course are in violation. Every Guest Speaker must be listed & approved by ADRE for every course offering. The school will be held responsible.
- ED-101 Instructor Application Forms submitted without all course certificates attached cause a delay in processing. Course completion certificates must be attached. A print out from the ADRE website of courses entered by the applicant is not the same as the actual course certificates.
- Handwritten Education Applications will no longer be accepted. All applications are the responsibility of the school, and should be in typed form.
- **Course Completion Certificates** may ONLY be signed by the Administrator registered with ADRE. Student names are to be inserted by the school – NOT by the student and NOT by a course sponsor or any other party.

NOTE!

PRE LICENSING EXAM SCORE PASS RATES

- Pre Licensing Pass Rates overall require attention from the schools. [Click Here](#) for monthly rates.
- Schools should regularly review their first time passing rates and make adjustments to curriculum, materials or teaching methods as needed to improve student achievement.
- Review the ADRE course outline and learning objectives [CLICK HERE](#) , and compare to the school curriculum. All course content must relate to the ADRE prescribed course curriculum and be specific to the practice of real estate in Arizona.

PEARSON VUE EXAMINATION CENTERS

The availability of Pearson VUE examination locations are listed below. Examination site availability may be subject to change. Scheduling can be completed through Pearson VUE 's self-service website. Please contact the examination site or Pearson VUE for more information: [Click Here](#)

Office	City	Times
B&B Evaluation Services	Phoenix	Open 5-7 days per week
Tucson Association of Realtors	Tucson	Open 5 days per week
Arizona Western College	Yuma	Open 3 days per week
Northern Arizona University	Flagstaff	Open 5-7 days per week
Pearson VUE Corporate locations	Tempe, Phoenix, Chandler, Tucson	Contact PV through their Self service website to schedule an exam.

AUGUST EDUCATION STATISTICS

- Number of active schools (including branches): 223
- The total number of active courses: 2,251
- The number of active instructors: 691
- The total number of Broker Exams administered in August: 22
- The total number of Salesperson Exams administered in August: 561
- Examination Passing Rates for First-Time Test Takers in August:
 - Broker: 77%
 - Salesperson: 60%
- Out-of-State License Examinations Administered August: 49
 - Broker:(Passing Rate for First-Time Test Takers) 17%
 - Salesperson: (Passing Rate for First-Time Test Takers) 26%

DEADLINE

PRE LICENSING HOST REMOTE TO CLASSROOM

- Pre-licensing students enrolled in a Host Remote delivery course, who made the **onetime only** choice after July 1, 2021 to move from their Host Remote course to an In-Person (classroom) course to complete the required 90 hour curriculum must complete **courses by September 30, 2021**.
- See the August Educator Update for full details on this one time option: [Click Here](#)

****If you are a School Administrator, please distribute this Educator Update to all Instructors affiliated with the School**

**** Should you have questions, please contact ADRE through the Online Message Center: [Click Here](#).**

VOLUNTEERS NEEDED!



HELP ADRE “Raise the Bar” in REAL ESTATE education!

MONITOR COURSES, RECEIVE CE CREDIT!

The ADRE Volunteer Monitor Program utilizes current and active real estate licensees to provide feedback to the ADRE by attending courses at an Arizona approved real estate school. The purpose of monitoring real estate education is to identify opportunities that could improve the delivery, quality, content and outcomes of real estate courses, and the course approval requirements of ADRE.

If you are an education minded licensee, with the highest integrity, then you are a good candidate to be an ADRE Volunteer Monitor.



Volunteer Monitor Orientation

October 19, 2021

100 N. 15th Avenue
Phoenix, Arizona 85007
Training Room 300 A

Presented In Person by Bill Gray

**For More INFORMATION: Request an application
through the ADRE Message Center [click here](#).**

Those selected to attend will receive an email invitation.

Volunteer Monitors shall not be an ADRE licensed educator affiliated with an ADRE approved school.