



Arizona Department of Real Estate (ADRE)  
Education Division  
[www.azre.gov](http://www.azre.gov)  
100 N 15<sup>TH</sup> AVE, SUITE 201  
PHOENIX, AZ 85007

DOUGLAS A. DUCEY  
GOVERNOR

JUDY LOWE  
COMMISSIONER

## ARIZONA DEPARTMENT OF REAL ESTATE (ADRE) EDUCATOR UPDATE

JUNE 2020

### LET'S DO THE NUMBERS

July 1, 2019 through May 31, 2020 (YTD FY2020)

- The number of active schools (including branches) increased by 33 or 14%, with a total of 266
- The number of active courses increased by 66 or 2%, with a total of 2,724
- The number of instructors declined by 26 or -3%, with a total of 825

July 1, 2019 through May 31, 2020 (YTD FY2020)

- The number of *Broker* Exams administered: 598
- The number of *Salesperson* Exams Administered: 7,448
- The number of *Other* Exams Administered: 52

July 1, 2019 through May 31, 2020 (YTD FY2020)

- The average number of *Broker Exams* administered reduced by 5 or -8%
- The average number of *Salesperson* Exams Administered reduced by 158 or -19%
- The average number of *Other Exams* Administered reduced by 5 or -41%

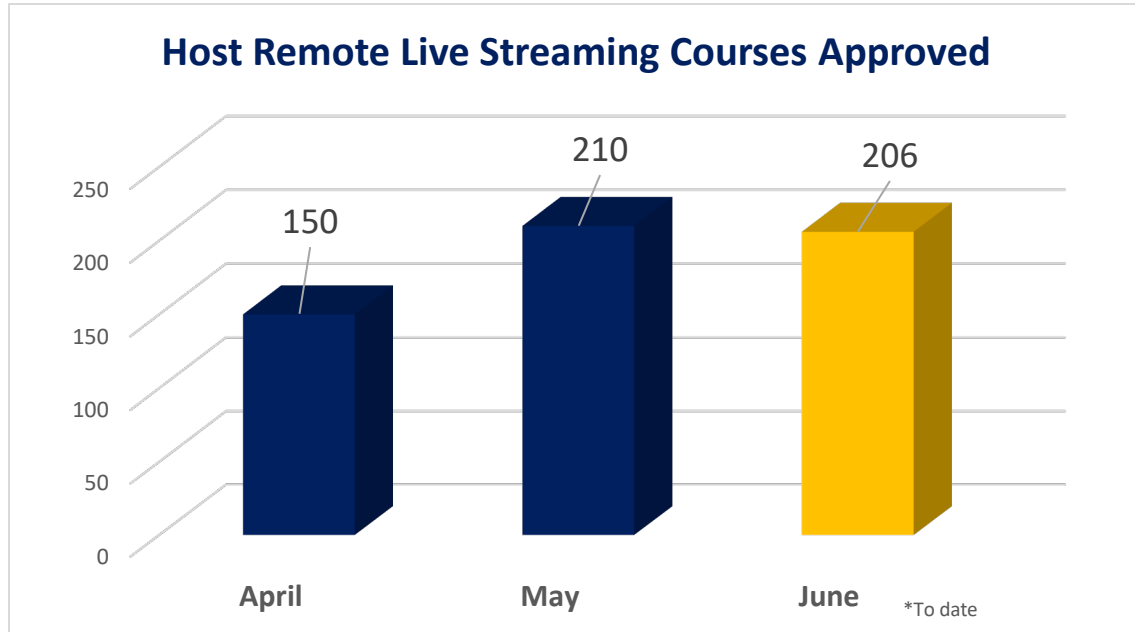
### REAL ESTATE EDUCATION & THE COVID-19 PANDEMIC

ADRE continues to work with our educators to provide additional opportunities for instruction during these challenging times. Specifically, in March ADRE began facilitating host-remote opportunities for our instructors so that our students could continue their instruction, and our schools could continue to stay in business. The response to the Host-Remote Program continues to grow in popularity among Arizona Real Estate Schools.



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#### **FUTURE OF HOST-REMOTE EDUCATION**

ADRE has convened a workgroup tasked with reviewing the host remote live-stream delivery platform, and making a recommendation for consideration by ADRE.

#### **PEARSON VUE EXAMINATION CENTERS AVAILABILITY**

Due to the impacts of COVID-19, the number of real estate exams taken decreased; most notably, in the month of April in which the total number of tests taken dropped to 14 compared to an average monthly count of over 730. Pearson Vue test centers have since largely reopened and remain operational under social distancing guidelines. ADRE continues to search for and develop ways to better serve our customers during these uncertain times.

The availability of Pearson Vue third party examination locations are listed below. Examination site availability may be subject to change. Scheduling can be completed through Pearson Vue's self-service website. Please contact the examination site or Pearson Vue for more information [click here](#).



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B&B Evaluation Services	Phoenix	Open 5-7 days per week
Tucson Association of Realtors	Tucson	Open 5 days per week
Arizona Western College	Yuma	Open 3 days per week beginning May 19th
Northern Arizona University	Flagstaff	Open 3-5 days per week beginning June 1 <sup>st</sup>
Pearson Vue Corporate locations	Tempe, Phoenix, Chandler, Tucson	Open for testing. Contact PV through their self-service website.

As a reminder, ADRE provides monthly examinations score reports on our website, which can be found by accessing the following link: <https://www.azre.gov/stats/stats.aspx>

### **OUT-OF-STATE LICENSE RECOGNITION – STATE SPECIFIC EXAM**

Effective April 1, 2020, applicants seeking out-of-state license recognition will be required to pass a 110 question state specific examination offered by Pearson Vue.

### **REMINDER NOTICES – KEEP EMAIL ADDRESSES CURRENT WITH ADRE**

ADRE sends 30, 60, 90 day license renewal reminder emails to licensees' email address. Please ensure your email address is up to date with ADRE. Visit the ADRE Online License System to update an email address, [click here](#). Please also check to ensure all personal information is accurate, per statute and rule.

### **CONTINUING EDUCATION (CE) APPLICATIONS**

All CE course must meet the requirements outlined in R4-28-402. Additionally, the majority of class content (70%) must address Arizona Real Estate Statutes, Rules, and SPS.

### **PRE-LICENSING IDW: ADDITIONAL OFFERINGS**

In support of our efforts to partner with pre-license educators to ensure the success of their students on pre-licensing examinations, ADRE will continue to host Instructor Development Workshops (IDW) relating to both the new salesperson and the new broker curricula. All instructors intending to teach Broker and/or Salesperson Pre-Licensing must attend and provide the certificate issued from an ADRE approved Instructor Development Workshops (IDW). These six hour IDWs are scheduled with ADRE on an ongoing basis. Also, please remember that all Instructors teaching Arizona Pre-Licensing courses must hold an active Arizona Broker's license. Please contact Lancing Adams at [ladams@azre.gov](mailto:ladams@azre.gov) to inquire about future IDW offerings.



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### **VOLUNTEER MONITOR PROGRAM UPDATE**

The ADRE volunteer monitor program has adapted to address the challenges of COVID-19 by leveraging teleworking staff to act as monitors of host-remote course instruction. The result has been a significant increase in the amount of courses monitored. For example, in the month of May 137 host-remote courses were monitored.

\*\*Please distribute this Educator Update to all Instructors affiliated with the School, as ADRE distributes this only to the School Administrator.\*\*