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602.771.7700

KATIE HOBBS GOVERNOR

SUSAN NICOLSON COMMISSIONER

BROKER AUDIT DECLARATION (BAD)

Use this form to comply with the Broker Audit requirements of the Arizona Department of Real Estate.

Once complete, this application and additional required documents should be submitted through our <u>Message Center</u> or <u>Licensee Login</u>.

DESIGNATED BROKER LICENSE				
Name:		License Number:	License Number:	
BUSINESS LICENSE				
Business Name:				
Phone:		License Number:	License Number:	
Address of Record:				
City:	State:		ZIP:	

BROKERAGE INFORMATION		
Is this a home office?	🗌 Yes	🗌 No
Number of salespersons and associate brokers licensed to the brokerage (do not include the DB):		
Number of associate brokers with delegated broker duties:		
Number of unlicensed full-time employees employed by the brokerage:		
Number of unlicensed part-time employees employed by the brokerage:		
Number of real estate teams associated with the brokerage:		
Average number of sales transactions handled per year:		
Average number of residential lease transactions handled per year:		
Average number of commercial lease transactions handled per year:		-
The broker maintains one or more general (escrow) trust accounts (do not include property management trust accounts):	🗌 Yes	🗌 No
The broker maintains one or more property management trust accounts:	🗌 Yes	🗌 No
The broker utilizes one or more off-site storage locations:	🗌 Yes	🗌 No
The broker utilizes one or more transaction management systems	🗌 Yes	🗌 No
The broker utilizes one or more property management accounting systems:	🗌 Yes	🗌 No
The broker utilizes one or more electronic storage systems owned by the broker:	🗌 Yes	🗌 No
The broker utilizes one or more electronic storage systems not owned by the broker:	🗌 Yes	🗌 No

TYPE OF BUSINESS CONDUCTED		
Residential Real Estate Sales	Residential Property Management	
Commercial Sales and Leasing	Commercial Property Management	
Referral Brokerage	New Home Subdivision	
Business Brokerage	Other Subdivisions/Unsubdivided Land	
Farm and Ranch	Timeshare	
Other, list the other types of business conducted and transactions in the last 12 months:		

GENERAL/SALES/ERNEST TRUST ACCOUNTS		
Check this box if this does not apply to this brokerage.		
Trust Account Title:	Financial Institution Name:	
Financial Institution Address:	Account Number:	

BROKER SUPERVISION AND AUDIT CONTROL			
Broker has a written supervision policy and procedure manual: • A.A.C. R4-28-1103.	🗌 Yes	🗌 No	□ N/A

PROPERTY MANAGEMENT PROPERTIES		
Residential		
Number of licensees performing residential property management activities for brokerage:		
Number of single family residences:		
Number of multi-family units:		
Number of doors:		
Number of other:		
Commercial		
Number of licensees performing commercial property management activities for brokerage:		
Number of shopping centers:		
Number of commercial/industrial buildings:		
Number of other:		

PROPERTY MANAGEMENT TRUST ACCOUNT			
 A descriptive receipt is maintained showing the disposition of all funds handled on behalf of a principal, identifying or showing the transaction, date, amount and parties: A.R.S. § 32- 2151(B)(1) 	🗌 Yes	🗌 No	🗆 N/A
Trust account records include a properly descriptive Receipts and Disbursements Journal and Client Ledger for each transaction: • A.R.S. § 32-2151(B)(2)	🗌 Yes	🗌 No	🗆 N/A
Trust account Journals and Client Ledgers are in balance with each other and are reconciled monthly with bank statements: • A.R.S. § 32-2151(B)(2)	🗌 Yes	🗌 No	🗆 N/A
The broker removes interest earnings in trust accounts at least every 12 months: • A.R.S. § 32- 2151(B)(2)	🗌 Yes	🗌 No	🗌 N/A
The broker immediately removes any amount in excess of \$3000 of the broker's money in a trust account: • A.R.S. § 32-2151(B)(2)	🗌 Yes	🗌 No	🗆 N/A
Authorized signers on trust accounts are limited to licensees and unlicensed persons in the direct employ of the broker: • A.R.S. § 32-2174(C)	🗌 Yes	🗌 No	🗆 N/A
Broker deposits owner's monies into the property management trust account or directly into the owner's account within 3 banking days: • A.R.S. §§ 32-2151(C), 32-2153(A)(9) and 32- 2174(B) and (D)	🗌 Yes	🗌 No	🗆 N/A
All trust accounts are descriptively designated as trust accounts: • A.R.S. § 32-2174(A)	🗌 Yes	🗌 No	🗆 N/A
A final accounting of a terminated property management agreement is provided to the owner: • A.R.S. § 32-2173(C)	🗌 Yes	🗌 No	🗆 N/A
The broker reviews the trust account reconciliations on a monthly basis and verifies the review by affixing his or her signature and date: • R4-28-1103(C)	🗌 Yes	🗌 No	🗌 N/A

PROPERTY MANAGEMENT TRUST ACCOUNT INFORMATION

If the Broker has more than one (1) Property Management Trust Account, submit a separate list of accounts to Auditing via the Department's Message Center.

Trust Account Title:	Financial Institution Name:
Financial Institution Address:	Account Number:

OFF-SITE STORAGE LOCATIONS			
Name of Storage Facility:	Address:		

TRANSACTION MANAGEMENT SYSTEMS			
System:	Provider Address:	Dates Used:	
System:	Provider Address:	Dates Used:	

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PROPERTY MANAGEMENT ACCOUNTING SYSTEMS			
System:	Provider Address:	Dates Used:	
System:	Provider Address:	Dates Used:	

ELECTRONIC STORAGE SYSTEMS BROKER OWNED			
System:	Provider Address:	Dates Used:	

ELECTRONIC STORAGE SYSTEMS	BROKER NOT OWNED	
System:	Provider Address:	Dates Used:

GENERAL RECORDS COMPLIANCE			
Signage is property affixed at the main entrance to the brokerage office and is clearly visible to all entering the office. The sign identifies the licensed name of the brokerage or the DBA and the name of the Designated Broker as licensed with the department: • A.R.S. §§ 32- 2126(B), 32-2127(B) and A.A.C. R4-28-502(E)	Yes	🗌 No	🗆 N/A
 The employing broker (if applicable) and the designated broker license certificates are prominently displayed in a public location: A.R.S. § 32-2128 	🗌 Yes	🗌 No	🗆 N/A
 All salesperson's and associate broker's licenses are current: A.R.S. §§ 32-2128, 32-2155(A) and A.A.C. R4-28-306(A) 	🗌 Yes	🗌 No	🗆 N/A
If records are stored off-site, the Department has been notified in writing of their location in Arizona: • A.R.S. §§ 32-2151(B)(2), 32-2151.01(A), 32-2175(A) and 32-2194.06(B)	🗌 Yes	🗌 No	🗌 N/A
 Transaction records are kept for 5 years after termination of transaction included but not limited to copies of earnest monies receipts, closing statements showing all receipts, disbursements and adjustments, sales contracts and, if applicable, copies of employment (listing) agreements: A.R.S. §§ 32-2151.01(A) and 32-2153(A)(18) 	🗌 Yes	🗌 No	□ N/A
 All employee records are kept for 5 years after termination: A.R.S. § 32-2151.01(A) 	🗌 Yes	🗌 No	🗌 N/A
 Signage for all branch offices conforms only to the signage requirements of the main office: A.R.S. §§ 32-2126(B), 32-2127(B) and A.A.C. R4-28-502(E) 	🗌 Yes	🗌 No	🗆 N/A

BROKER REVIEW			
 The designated broker reviews, dates and initials all employment agreements, sales contracts, leases (as applicable) and similar documents within 10 business days of execution: A.R.S. § 32-2151.01(G) 	🗌 Yes	🗌 No	□ N/A
The designated broker supervises all advertising: • A.A.C. R4-28-502(F)	🗌 Yes	🗌 No	□ N/A

BROKER REVIEW			
If an electronic management system is used, the broker has maintained an action log confirming the broker's review of all applicable documents within 10 business days: • A.R.S. § 32-2151.01(G) and SPS 2010.01.	Yes	🗌 No	🗌 N/A

EMPLOYMENT AND COMPENSATION			
 The broker has paid compensation only to actively and properly licensed salespersons, associate brokers and brokerages: A.R.S. § 32-2155(A) and (B) 	Yes	No	N/A
 The broker has not paid compensation to an agent's corporation, LLC or general partnership, other than a properly licensed professional corporation (PC) or professional limited liability corporation (PLLC): A.R.S. § 32-2125(B) and 32-2155(A) 	Yes	No	N/A
 All salespersons and associate brokers are licensed and receive compensation only as natural licensees, PCs or PLLCs: A.R.S. §§ 32-2125(B) and 32-2155(A) 	Yes	No	N/A
 Brokerage and licensees are not paid for negotiating loans, unless they meet all of the regulatory requirements: A.R.S. §§ 32-2101(47)(k) and 32-2155(C) 	Yes	No	N/A
 All legal real estate related rebates, compensation sharing or profit participation are paid through the brokerage: A.R.S. §§ 32-2153(A)(7) and 32-2155(A) and (B) 	Yes	No	N/A
The agents of the brokerage work exclusively for this brokerage and do not represent another brokerage, either through substituting for a vacationing agent of another brokerage, the use of another broker's transaction coordinator or continuing the service of a transaction after leaving a former brokerage, or similar activity: • A.R.S. § 32-2153(A)(8)	Yes	No	N/A
Unlicensed personal assistants and other unlicensed employees receive compensation based on their work, unrelated to the success of a transaction: • A.R.S. § 32-2121(A)(6) and (9)	Yes	No	N/A
If unlicensed telemarketers are used, they are in the employ of the brokerage: • A.R.S. §§ 32- 2121(A)(10) and 32-2197.17(H)	Yes	No	N/A

DISCLOSURES			
 The broker or the broker's agents have disclosed their status as licensees in their ads and signage (owner agent): A.R.S. § 32-2126(B) and A.A.C. R4-28-502(B)(E) and (K) 	🗌 Yes	🗌 No	🗌 N/A
 The broker or the broker's agents have not acted directly or indirectly without informing the other parties of any prospective interest or conflict in the transaction: A.R.S. § 32-2153(A)(2) and A.A.C. R4-28-1101(E) 	🗌 Yes	🗌 No	🗌 N/A
 The broker or the broker's agents have obtained written permission from owners before profiting from the transfer or assignment of listings or property management agreements to another brokerage: A.R.S. §§ 32-2173(A)(1)(j), 32-2151.02(B) and A.A.C. R4-28-1101(G) 	🗌 Yes	🗌 No	🗆 N/A
 The broker or broker's agents disclose in writing any information they possess that materially and adversely affects the consideration to be paid: A.A.C. R4-28-1101(B) 	🗌 Yes	🗌 No	🗌 N/A
 The broker or broker's agents obtain informed consent of the parties before representing more than one party to a transaction or receiving compensation from more than one party: A.R.S. 32-2153(A)(2) and A.A.C. R4-28-1101(F) 	🗌 Yes	🗌 No	🗌 N/A

DISCLOSURES			
 The broker or broker's agents obtain written permission prior to acting outside of their area of expertise: A.A.C. R4-28-1101(H) 	🗌 Yes	🗌 No	🗌 N/A
 The broker or broker's agents fulfill their duties to clients, including (but not limited to) protecting and promoting client's interests; expeditiously performing all acts resulting from an agreement; not allowing a controversy with another licensee to jeopardize the transaction; and other duties: A.A.C. R4-28-1101(A) through (K) 	🗌 Yes	🗌 No	🗌 N/A

SALES/LEASE TRANSACTION RECORDS			
The broker maintains legible copies of transaction documents required by law to be kept for 5 years after termination (close) of a transaction: • A.R.S. §§ 32-2151.01(A) and 32-2153(A)(18)	🗌 Yes	🗌 No	🗌 N/A
 A copy of all documentation handled by the brokerage or its agents is available to the Department on request for 5 years after every terminated transaction: A.R.S. §§ 32-2108(A), 32-2151.01(A) and 32-2175(H) 	🗌 Yes	🗌 No	🗌 N/A
Nonresidential leases are kept for 5 years from termination: • A.R.S. § 32-2151.01(A) and (H)	🗌 Yes	🗌 No	🗌 N/A
Rejected offers are kept for 1 year, or 5 years if a binding contract ultimately results: • A.R.S. § 32-2151.01	🗌 Yes	🗌 No	🗌 N/A
Broker transaction files are kept chronologically or by other systematic means or other systematic manner that is easily accessible by the commissioner or commissioner's representatives: • A.R.S. § 32-2151.01(E)	🗌 Yes	🗌 No	🗆 N/A

EARNEST DEPOSITS			
 The broker and the designated broker's licensees immediately place all funds received in connection with a real estate transaction into a neutral escrow depository or acceptable broker trust fund account in Arizona: A.R.S. §§ 32-2151.01(D) and 32-2151(A) 	Yes	🗌 No	□ N/A

GENERAL/SALES/EARNEST TRUST ACCOUNTS			
 The broker maintains a descriptive receipt showing the disposition of all trust account funds handled on behalf of a principal, identifying or showing the transaction, date, amount and parties: A.R.S. § 32-2151(B)(1) 	🗌 Yes	🗌 No	🗆 N/A
 Trust account records include a properly descriptive Receipts and Disbursements Journal and Client Ledger for each transaction: A.R.S. § 32-2151(B)(2) 	🗌 Yes	🗌 No	□ N/A
Trust account journals and client ledgers are in balance with each other and are reconciled monthly with bank statements: A.R.S. § 32-2151(B)(2) 	🗌 Yes	🗌 No	□ N/A
 The broker removes interest earnings in a trust account at least every 12 months: A.R.S. § 32-2151(B)(2) 	🗌 Yes	🗌 No	□ N/A
The broker removes any amount in excess of \$3000 of the broker's money in a trust account immediately: • A.R.S. § 32-2151(B)(2)	🗌 Yes	🗌 No	□ N/A
 Authorized signers on trust accounts are limited to licensees in the employ of the broker: A.R.S. § 32-2151.01(B) 	🗌 Yes	🗌 No	🗆 N/A

DELEGATION OF AUTHORITY

If applicable, there is a current and properly detailed delegation letter in the broker's files for each appropriate person, acting on behalf of the broker to:				
 Review, date and initial employment agreements, contracts and similar documents: A.R.S. § 32-2151.01(G) 	🗌 Yes	🗌 No	🗌 N/A	
 Act as the branch manager for a licensed branch office: A.A.C. R4-28-304(B) 	🗌 Yes	🗌 No	🗌 N/A	
Be a signer on a trust account: • A.R.S. §§ 32-2151.01(B) and 32-2174(C)	🗌 Yes	🗌 No	🗆 N/A	
 Act on behalf of the Designated Broker when the broker is unable to act within 24 hours: A.R.S. 32-2127(D) 	🗌 Yes	🗌 No	🗌 N/A	
 Be a signer on the general account or other account of the brokerage for payment of commissions: A.A.C. R4-28-304(B)(1)(d) 	🗌 Yes	🗌 No	🗌 N/A	

BROKER SUPERVISION POLICY			
The written Broker Supervision Policy addresses pursuant to R4-28-1103:		_	
Transactions requiring a salesperson's or broker's license.	🗌 Yes	🗌 No	🗌 N/A
Use of disclosure forms, contracts, and employment agreements and documents affecting the rights or obligations of parties.	🗌 Yes	🗌 No	🗌 N/A
Filing, storage and maintaining documentation.	🗌 Yes	🗌 No	🗌 N/A
Handling of trust funds.	🗌 Yes	🗌 No	🗌 N/A
Use of unlicensed assistants by a salesperson or broker.	🗌 Yes	🗌 No	🗌 N/A
The delegation of authority to others to act on the Broker's behalf.	🗌 Yes	🗌 No	🗌 N/A
How the Broker familiarizes the agents with the requirements of state, federal and local laws relating to the practice of real estate.	🗌 Yes	🗌 No	🗆 N/A
Advertising and marketing of the brokerage and its agents and others.	🗌 Yes	🗌 No	🗌 N/A
Establishing a system for monitoring compliance with the broker's policies, rules, procedures and systems contained in the Broker Supervision Policy.	🗌 Yes	🗌 No	🗌 N/A
If applicable, specific guidelines for the formation and management of teams.	🗌 Yes	🗌 No	□ N/A

PROPERTY MANAGEMENT AGREEMENTS			
Each property management agreement entered into by the brokerage:			
 Is drafted in clear and unambiguous language: A.R.S. § 32-2173(A) 	🗌 Yes	🗌 No	🗌 N/A
 Specifies a beginning and ending date: A.R.S. § 32-2173(A)(1)(c) 	🗌 Yes	🗌 No	🗌 N/A
Is executed by the appropriate parties: • A.R.S. § 32-2173(A)(1)(b)	🗌 Yes	🗌 No	🗌 N/A
 States all material terms and conditions of the property management firm's services, obligations, duties and responsibilities to the property owner: A.R.S. § 32-2173(A)(1)(a) 	🗌 Yes	🗌 No	🗆 N/A
Contains mutually agreeable cancellation terms: • A.R.S. § 32-2173(A)(1)(d)	🗌 Yes	🗌 No	🗌 N/A

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PROPERTY MANAGEMENT AGREEMENTS			
 Provides for the manner of disposition of all owner's monies collected by the broker: A.R.S. § 32-2173(A)(1)(e) 	🗌 Yes	🗌 No	🗆 N/A
 Provides for the disposition and allocation of interest earned on trust account monies: A.R.S. § 32-2173(A)(1)(h) 	🗌 Yes	🗌 No	🗆 N/A
States the terms and conditions of broker compensation: • A.R.S. § 32-2173(A)(1)(a) and (i)	🗌 Yes	🗌 No	□ N/A
Specifies the type and frequency of reports to the owner: • A.R.S. § 32-2173(A)(1)(f) and (C)	🗌 Yes	🗌 No	□ N/A

PROPERTY MANAGEMENT AGREEMENTS (continued)

A.R.S. § 32-2173(A)(2) provides that the following MAY be included in the agreement. If in the property management agreement answer Yes or No, if not, answer N/A.			
States the amount and purpose of monies held by the broker as an operating reserve for emergency and other purposes: • A.R.S. § 32-2173(A)(1)(g)	🗌 Yes	🗌 No	🗌 N/A
Not be assigned to another licensee or licensed entity without express written consent of the property owner: • A.R.S. § 32-2173(A)(1)(j)	🗌 Yes	🗌 No	🗆 N/A
Includes an automatic renewal with at least 30 days advance written broker's notice to the client: • A.R.S. § 32-2173(A)(2)(a)	🗌 Yes	🗌 No	🗌 N/A
 Provides for reasonable liquidated damages for early termination of the agreement: A.R.S. § 32-2173(A)(2)(b) 	🗌 Yes	🗌 No	🗌 N/A
Identifies the licensees and unlicensed persons in the broker's direct employ who are authorized signers on the property management trust account: • A.R.S. § 32-2173(A)(2)(c)	🗌 Yes	🗌 No	🗌 N/A
 Requires more than one signature on the property management trust account: A.R.S. § 32- 2173(A)(2)(d) 	🗌 Yes	🗌 No	🗌 N/A

PROPERTY MANAGEMENT RECORDS			
All financial records are kept for 3 years from their date: • A.R.S. § 32-2175(C)	🗌 Ye	s 🗌 No	🗆 N/A
 Property management agreements are kept for 5 years from their termination: A.R.S. § 32- 2151.01(A) 	🗌 Ye	s 🗌 No	🗆 N/A
Residential leases are kept for the earlier of 1 year from termination of the lease, or until turned over to the owner or owner's broker at termination of the property management agreement: • A.R.S. § 32-2175(A)	Ye:	s 🗌 No	🗆 N/A
Nonresidential leases are in individual folders filed chronologically or by other systematic manner: • A.R.S. 32-2175(F)	🗌 Ye:	s 🗌 No	🗆 N/A
Property management agreements are filed using an orderly system easily accessible to the Department: • A.R.S. § 32-2175(F)	🗌 Ye	s 🗌 No	🗆 N/A
Records of finder fees paid are kept for 3 years from their date (applies only to brokers managing multi-family or apartment complexes: • A.R.S. § 32-2175(B)	🗌 Ye	No	🗆 N/A

Broker Audit Declaration (BAD) - Rev. 06/2025 | www.azre.gov

ADDITIONAL INFORMATION

Comments:

DESIGNATED BROKER ATTESTATION

As the Designated Broker, I have personally completed or personally overseen the completion of this Audit Declaration and have personally reviewed and verified the responses in the Audit Declaration. I understand the importance of the broker's duty to exercise reasonable supervision and control in assuring broker compliance with the law and have made diligent efforts to comply in every respect.

I hereby declare and affirm all responses are true, full, complete and accurate to the best of my knowledge. I further understand that any false, misleading or incomplete answers to this Audit Declaration may be construed as a violation of A.R.S. § 32-2153(A)(3), (A)(17), (A)(21), (A)(22) and/or (B)(8).

I understand that it is my obligation to comply with the statutes, rules, and regulations set forth by Arizona Law, and that such laws may be referenced at <u>azleg.gov</u>.

Designated Broker Signature:

Date:

Notice to Applicant Pursuant to A.R.S. § 41-1030

An agency shall not base a licensing decision in whole or in part on a licensing requirement or condition that is not specifically authorized by statute, rule or state tribal gaming compact. A general grant of authority in statute does not constitute a basis for imposing a licensing requirement or condition unless a rule is made pursuant to that general grant of authority that specifically authorizes the requirement or condition.

This section may be enforced in a private civil action and relief may be awarded against the State. The court may award reasonable attorney fees, damages and all fees associated with the license application to a party that prevails in an action against the state for a violation of this section.

A State employee may not intentionally or knowingly violate this section. A violation of this section is cause for disciplinary action or dismissal pursuant to the Agency's adopted personnel policy.

This section does not abrogate the immunity provided by section 12-820.01 or 12-820.02

Notice to Applicant Pursuant to <u>A.R.S. § 41-1093</u>

An agency shall limit all occupational regulations to regulations that are demonstrated to be necessary to specifically fulfill a public health, safety or welfare concern. Pursuant to sections 41-1093.02 and 41-1093.03. Arizona Revised statutes, you have the right to petition this agency to repeal or modify the occupational regulation or bring an action in a court of general jurisdiction to challenge the occupational regulation and to ensure compliance with section 41-1093.01, Arizona Revised Statutes.

Notice to Applicant Pursuant to <u>A.R.S. § 41-1093.08</u>

Pursuant to Arizona Revised Statutes, Title 41, Chapter 6, Article 11, an applicant, licensee, registrant or certificate holder may petition the Office of Administrative Hearings to request a review of a denial, suspension or revocation of a license, registration or certificate for a prior criminal offense.